

W H A T W e D o



Pam Arley

A S S O C I A T E S

Y o u r A g e n c y F o r L i f e



P a u l M i t c h e l l A s s o c i a t e s

hello & welcome from
paul mitchell

Our Recruitment Divisions

We're best known as the **specialists in financial recruitment**. And now a few other things...

From **newcomers** through to **industry champions** – we source candidates at all levels across our five core divisions. Within these pages, discover an illustrative index of who we recruit:

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WHAT We Do

Rand McElly
ASSOCIATES



accountancy & finance recruitment



“Money Matters”

People take their money seriously.

Handing over control of the company purse strings is the **ultimate test of trust**.

Integrity. Stability. Innovation.

The qualities that separate great accountants from the good ones.

Qualities our clients want.

In response, Paul Mitchell Associates has spent more than three-decades cultivating a sterling reputation as the **preeminent specialists in financial recruitment**.

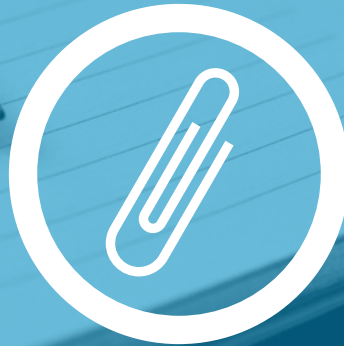
Forming the bedrock of our business, we have banked lasting success for our clients by **investing only in candidates of the highest value**.

In prioritising our clients' long-term monetary interests, we maximise their return on investment.

Who We Recruit

From **newcomers** through to **industry champions** – we source candidates at all levels, including:

- **Finance Director / CFO**
- **FC / Group Accountant**
- **Finance Business Partner**
- **Financial Planner / Analyst**
- **Wealth Management**
- **Financial Advisor**
- **Management / Cost Accountant**
- **Auditor / Tax / Treasury**
- **Payroll / Payroll Manager**
- **Accountant / Bookkeeper**
- **Accounts Assistant / Credit Control**
- **Clerical Finance Clerk**
- **PLUS so much more...**



office recruitment

“Your Business At Work”

A key question when hiring is this: **does this person share our vision?**

Effective operational support relies heavily upon a candidates' shared belief in our clients' objectives – regardless of whether they are junior or senior team members.

We understand the importance of how **the right fit is essential** for a business to prosper.

From the unsung heroes to figureheads – and everyone between – our clients want their teams to share in their goals and successes.

Leveraging our experience across multiple sectors, Office recruitment makes up one of our largest, most in-demand divisions – second only to Accountancy & Finance.



Who We Recruit

From **newcomers** through to **industry champions** – we source candidates at all levels, including:

- **CEO / Managing Director**
- **Non-Exec Director**
- **Company Secretary**
- **Office Manager / Team Leader**
- **Procurement / Supply Chain**
- **Production Planner / Scheduler**
- **Operations Logistics**
- **Buyer / Project Manager**
- **Architect / Designer / QS**
- **Estate Agent / Surveyor**
- **Personal Assistant / Receptionist**
- **Administration / Customer Service**
- **PLUS so much more...**



hr & legal recruitment



“Trusted Advisors”

A familiar question most businesses face is this: **how do we attract – and retain – the right people?**

Our most successful clients answer this challenge by balancing employee welfare with strategic objectives.

The best HR functions serve as an empathetic, trusted adviser for both staff and management.

They recognise & promote talent, provide competitor and market analysis, foster trust through transparency, invest in staff futures, maintain compliance and encourage adaptation.

And it pays to listen to them.

Paul Mitchell Associates **know the benefit** of effective human relations.

It is our business after all.

Who We Recruit

From **newcomers** through to **industry champions** – we source candidates at all levels, including:

- **Director of Human Resources**
- **HR Business Partner / Assistant**
- **Head of Compliance / Legal**
- **Chartered Solicitor**
- **Legal Secretary / Paralegal**
- **Lead Digital Transformation**
- **Learning & Development**
- **Payroll Officer / Specialist**
- **Benefits / Rewards Analyst**
- **Employee Relations / Advisor**
- **Talent Acquisition / Recruitment**
- **Change Management**
- **PLUS so much more...**



marketing & sales recruitment



“Cultivate Demand”

Successful people – and their brand – need a voice. **An authentic voice** that is engaging, informative and relevant to their target audience.

Without this, a great product or service will fail. In a competitive marketplace, the message must also be unique.

In business, it is useless to be a creative, original thinker unless you can also sell.

Our clients want effective campaigns with measurable results. Never art for art's sake. **They want to know what works...** and crucially, what doesn't.

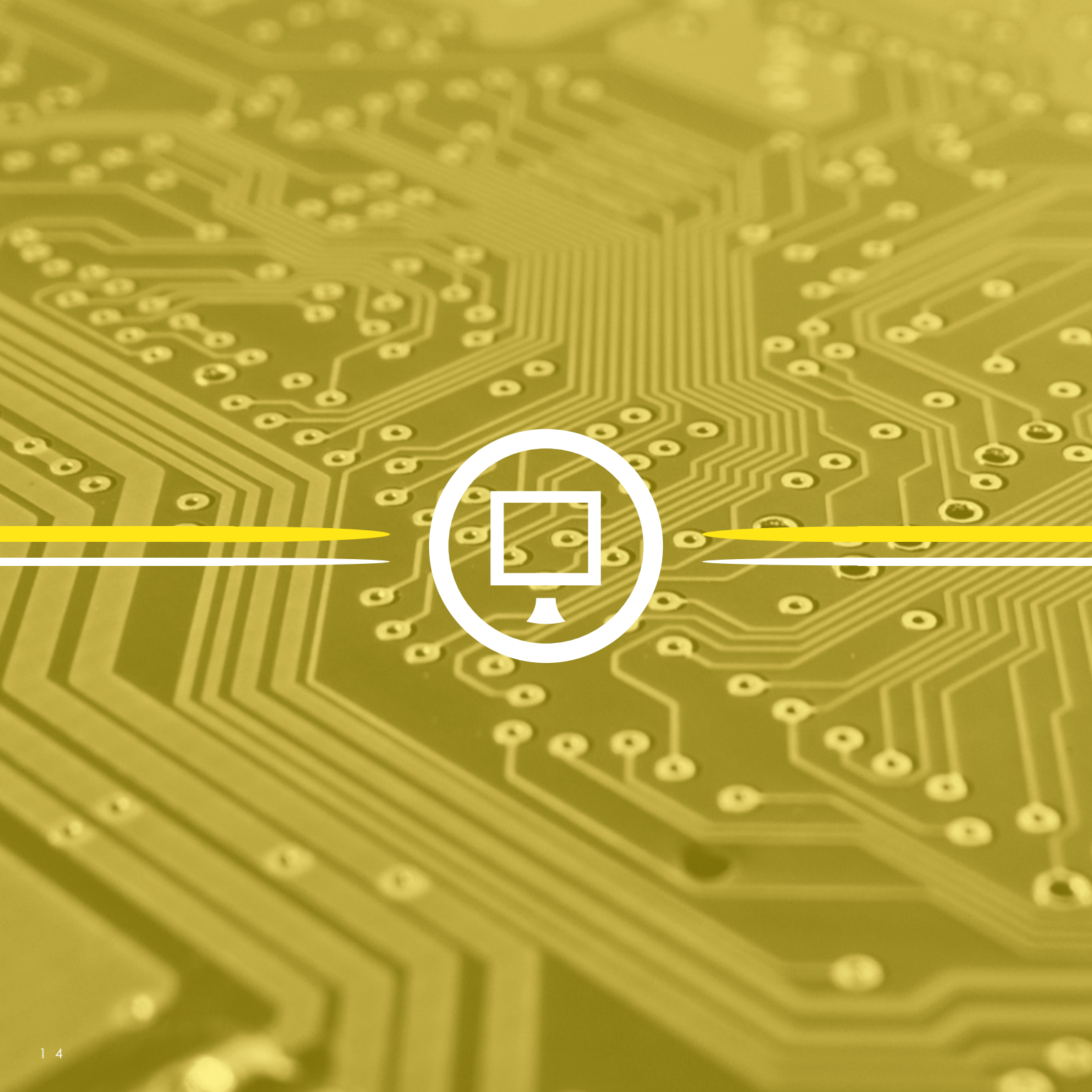
Paul Mitchell Associates know how visionary marketers create value by cultivating demand.

We understand how sales champions convert a call-to-action into profit through direct relationships. These are just some of the qualities we seek.

Who We Recruit

From **newcomers** through to **industry champions** – we source candidates at all levels, including:

- **Marketing Director / Consultant**
- **Head of Sales / Territory Director**
- **Brand & Communications Manager**
- **Event Manager / Public Relations**
- **Technical Sales / Support Rep**
- **Digital / Marketing Coordinator**
- **Graphic Designer / CGI**
- **Copywriter / Content Creator**
- **PPC / SEO / SEM / UX Specialist**
- **Platform Manager / E-Commerce**
- **Social Media Manager**
- **Data Analyst / Researcher**
- **PLUS so much more...**



tech recruitment



“Empowering Data”

One of our clients' greatest challenges is this: **how do we stay relevant with our target users?**

Game-changing developments in automation, communication and e-commerce (to name a few) have disrupted and redefined entire sectors.

And the speed of innovation is profound.

Our clients **want the tools** to track, analyse and utilise their data better. To maximise efficiency via integrated systems and applications.

They need highly skilled specialists who excel in providing strategic insight.

In response, Paul Mitchell Associates networks with tech personnel of exceptional ability; be it for our clients' projects or permanent IT solutions.

Who We Recruit

From **newcomers** through to **industry champions** – we source candidates at all levels, including:

- **Head of IT**
- **Research / Technical Lead**
- **Cloud System / Data Architect**
- **Implementation Consultant / Trainer**
- **Project Manager / Tech Support**
- **Business / Systems Analyst**
- **Software Engineer / Tester**
- **Network / Security Specialist**
- **Web Analytics / Developer**
- **Platform Manager**
- **Software / Mobile App Developer**
- **Database Administrator**
- **PLUS so much more...**



i i

C o n t a c t U s

Randall Kelly

A S S O C I A T E S

ready to work with us?

Become A *Signature* Partner

Discover **WHY We Exist** and **HOW We Recruit** via our accompanying brochure. Should you have any questions that cannot be answered here, please telephone us and we'll be happy to help.

Here's how you can find us and get in touch:

New Business Enquiries

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Social



T a l k T o A S p e c i a l i s t



Randolph

A S S O C I A T E S

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